

Edward Jones

<i>PRODUCT</i>	<i>PAYOUT</i>
Stocks	35%-40%
Municipal, corporate and government bonds, and CDs	40%
<i>MUTUAL FUNDS</i>	
A shares	40%
B shares	35%
C shares	35%
<i>ANNUITIES</i>	
A shares	40%
B and C shares of less than \$100,000	40% on orders
	35% on orders between \$100,000 and \$249,999
	20% on orders between \$250,000 and \$999,999
	0% on orders of \$1 million or more

Edward Jones pays financial advisors a profitability bonus three times a year based on the firm's earnings and each branch's profitability.

Edward Jones also contributes 24% of the firm's net income to its employee profit-sharing/deferred compensation plan.

Contributions to each financial advisor's profit-sharing deferred comp account have ranged between 3% and 6% of eligible compensation. Contributions are 100% vested immediately. Financial advisors may also become limited partners in the firm.

Edward Jones' average payout on equity trades is 36%

Profit-sharing: The firm hasn't determined its 2007 rate, but its 2006 rate was 5.31% of the financial advisor's net payout and bonuses.

Profitability bonuses averaged an additional 13.5% of gross commissions for the firm's top-performing financial advisors for 2006.

SOURCE: EDWARD JONES