

Edward Jones

Product	Payout
Stocks	35% - 40%
Discounted stock trades	25% - 40%
Muni, Corporate and Gov. Bonds, CDs	40%
Mutual Funds	
A-shares	40%
B-shares	35%
C-shares	35%
Annuities	
A-shares	40%
B and C shares	<ul style="list-style-type: none">• 40% on orders less than \$100K• 35% on orders between \$100,000 and \$249,999• 20% on orders between \$250,000 and \$999,999• 0% on orders higher than \$1M
Trust Managed Accounts	35%
Advisory Solutions, mutual fund asset fee-based account	<ul style="list-style-type: none">• 40% on fees with discount below 16%• 30% on fees discounted 16% to 30%

Discounted stock trades vary based on the amount of the trade.

The lowest is a 25% payout as long as they don't exceed the maximum discount.

Branch Bonus:

Edward Jones pays advisors a branch bonus three times a year based on the firm's profit margin and each branch's profitability. Since Edward Jones uses only one advisor per branch, the firm pays a bonus based on a branch's profit & loss statement. This is in addition to their regular commissions and profit sharing. The bonus percentages are higher as production increases. The amount of the branch bonus changes each year based on the firm's profitability.